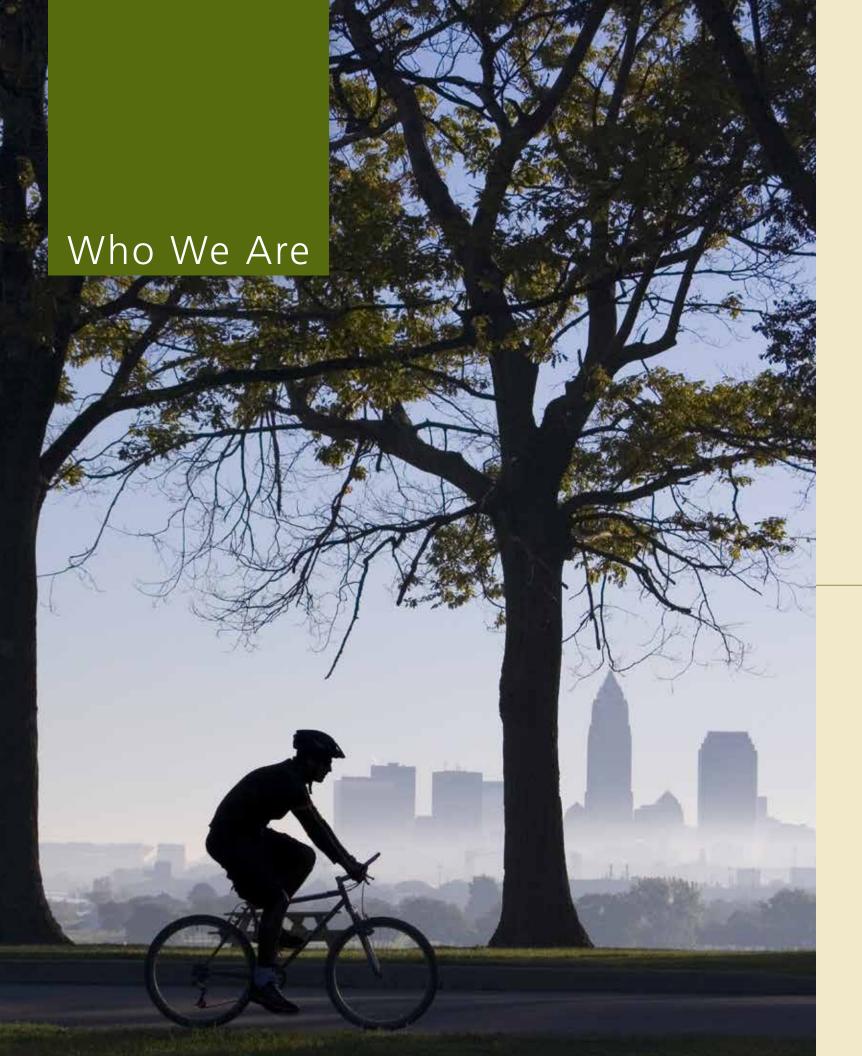
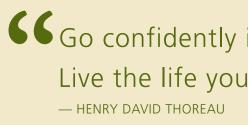
Wealth Management





Organize Analyze Plan





We are your financial advocate.

- and for your family.
- financial goals.
- you are.
- financial plans along the way.

Go confidently in the direction of your dreams. Live the life you have imagined.

We take the time to understand what you want out of life - for yourself

We employ a comprehensive planning approach combined with sophisticated technology designed to optimize your results and help work toward your

We have years of experience collaborating with clients like you. We believe your financial information should be organized, up to date, easy to understand and accessible to you whenever you want, from wherever

We understand that unexpected events and life changes can impact your dreams. We monitor and track your progress every day and adjust your

> As your financial advocate, your success is our success.







Our planning process can help you pursue your financial dreams.



- private financial web page

certain securities may be required to effect some of the strategies. Investing involves risks including possible loss of principal.

We start by helping you identify your goals and evaluate where you are relative to those goals.

We evaluate your options and recommend strategies to help you get you where you want to be.

We don't stop there. We help you implement the recommendations. Then, we continually monitor your financial situation to ensure you remain on track to pursue your financial dreams.

PROJECT YOUR GOALS where you want to be

 education retirement future plans

EVALUATE ASSETS

what you have

- investments
- accounts
- real estate

PERFORM GAP ANALYSIS

what you need

- managing cash flow
- insurance
- asset allocation
- savings plans
- tax strategies
- annuities options
- risk tolerance

There is no assurance that the strategies or recommendations implemented will yield positive outcomes. The purchase of

Your goals remain the centerpiece of our recommendations and strategies.



how to get there detailed recommendations

comprehensive written report



We take a comprehensive view of your complete financial picture to develop a deeper understanding of what is required to pursue your goals.





MONITOR PROGRESS

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COMPLETE FINANCIAL PICTURE

We link all your financial accounts for a complete and up-to-date view of your financial situation. Our analysis and recommendations are comprehensive and reflect current market conditions.

DEEPER UNDERSTANDING, PERSONALIZED RECOMMENDATIONS

Our 360° view of your financial world can help monitor overall performance, monitor the impact of debt and taxes and enhance your lifestyle. With your goals as the centerpiece of our process, we provide you financial reports that clearly illustrate where you are now and how our recommendations can help you pursue your goals.

With a daily snapshot of your progress, we can alert and remind you of financial factors that may impact your ability to achieve your goals. This relieves you of organizational burden, allowing you to focus your energies on what matters most in your life.

INCREASED COLLABORATION

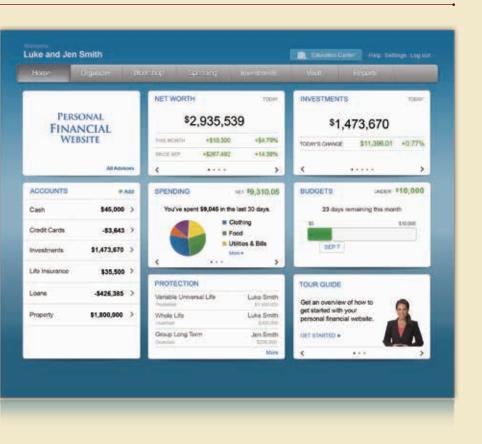
Our wealth management system provides both you and our team with a secure view of your financial progress. We can collaborate with you online at anytime, no matter where you are.

What We Provide

We make your life easier by providing unique services for staying organized, updated and prepared.

PERSONAL FINANCIAL WEBSITE

Your Personal Financial Website serves as a secure, up-to-date window into your entire financial world - accessible to you at anytime from anywhere with an internet connection or mobile device. Unlike online banking, online shopping or bill pay, our system is non-transactional.





ACCOUNTS UPDATED DAILY

All your financial account balances updated daily and accessible all in one view



ALERTS Automatically notify you of significant

changes in your accounts



UPDATED NET WORTH

Your net worth is calculated and updated daily



REPORTS

Reflect your current account values and market changes



iDoc

Secure storage facility for your financial documents and more



AWARDS MANAGER

Access all your important travel awards in one place

Step Towards Your Dreams

Please complete this Client Questionnaire so we can begin to organize, analyze and help you prepare for your financial journey.

Next Appointment

date:
time:
place:

Client Questionnaire

Client Data

cheft bata		
Client Name:	Date of Birth: / /	US Citizen: Y N
Spouse Name:	Date of Birth: / /	US Citizen: Y N
Address:		l
City:	State:	Zip:
Home Phone:	Fax:	'
Client Cell Phone:	Spouse Cell Phone:	
Client Email:	l	

Family Data

Children	Date of Birth	Marital Status
	/ /	S M Div Sep
	/ /	S M Div Sep
	/ /	S M Div Sep

Property

Real Estate/ Personal	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

Investments

Type/Institution Name	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

What you leave behind is not what is engraved in stone monuments, but what is woven into the lives of others. Once you have completed the Client Questionnaire, please detach, mail, or fax it back to us prior to our next appointment.

Retirement

Type/ Institution Name	Current Value	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Beneficiary	Employee Contribution	Employer Contribution

Business Assets

Business Name	Base Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Business Type

Insurance

	Life 1	Life 2		Long Term Care	Disability
Policy Number			Policy Number		
Institution Name			Institution Name		
Purchase Date			Purchase Date		
Policy Type			Insured		
Person Insured			Benefit Amount		
Owner			Owner		
Beneficiary			Annual Premium		
Death Benefit			Premium Term		
Cash Value			Premium Payer		
Cash Value Growth Rate			Elimination Period		
Annual Premium			Benefit Period		
Premium Term			COLA		
Premium Payer					
Reinvested At					

Liability

Mortgage/Loans	Institution Name	Current Balance	As of Date	Interest Rate	Loan Term

Salary/Bonus and Social Security

	Annual Amount	Indexed At	Owner	Starts	Ends
Salary/Bonus					
Salary/Bonus					
Social Security					

Expenses

Current	Semi-Retirement	Retirement	Advanced Years	Desired Income in the Event of Death:		
	Semi-Retirement			Client's Death	Spouse's Death	

Legal Documents	
□ Wills	
□ Deeds	
□ Revocable & Irrevocable Trusts	
Dever of Attorney	
Codicils (Supplements made to a Will)	
Living Wills/Health Directives	
Prenuptial Agreements	
Buy/Sell Agreements	
Contracts	
□ Soc. Sec. and/or Veteran's Administration Info	
Insurance Policies (Life, LTD, Disability, Medical, Car, Property)	
Medical Records	
Bank & Investment Statements	
Pensions, IRAs, Annuities etc Investment Accounts	
□ Stock Options/Certificates	
Liabilities	
List of Credit Cards with contact information	
□ Mortgages	
Loans	

The first step in the financial planning process involves evaluating your current financial situation and becoming financially organized. Organizing your important documents and storing them in a secure location makes it easier for you and/or your family members to respond in the event of an emergency or premature death. As part of our services, we can scan and organize these documents into your own personalized iDoc Checklist Vault, making them easily accessible to you anywhere there is internet access.



This material has been prepared by LPL Financial LLC.

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To the extent you are receiving investment advice from a separately registered independent investment advisor, please note that LPL Financial LLC is not an affiliate of and makes no representation with respect to such entity.

Not FDIC or NCUA/NCUSIF Insured | No Bank or Credit Union Guarantee | May Lose Value Not Guaranteed by Any Government Agency | Not a Bank/Credit Union Deposit



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